

Positive Weighing Solutions

Positive Weighing Solutions is a perfect partner for Palletline

Since 2019, major pallet network Palletline has utilised Positive Weighing Solutions' NEXUS iCP (intelligent carriage plate) to streamline its loading and unloading processes at its Coventry hub following a rigorous trial process, where the NEXUS and Positive Weighing went up against Palletline's then supplier, and an alternative supplier.

The NEXUS iCP weighing system was crowned victorious across accuracy, speed, durability, user friendliness, the display's safety features, and pricing, with Positive Weighing's service capabilities only boosting Palletline's decision further, to progress with the NEXUS and the team behind it. All the new FLT's at Coventry were fitted with the new weighing technology.

Richard Southern, Head of Hubs said, "Partnering with Positive Weighing in 2019 was an excellent business decision for Palletline. Its NEXUS iCP weighing units have proved robust and reliable over the years. So much so, we will be removing them from our current forklift truck fleet and reinstalling them on our new fleet when we replace our trucks in Coventry in April 2025.

"Furthermore, we will continue to work with Positive Weighing in the future, when we next change our fleet at our Birmingham and London hubs - most likely implementing the new iForks, which have proved outstanding during a recent trial at our central hub. They are versatile, accurate and robust and all driver feedback has been really positive. If our forklift drivers are happy then I am happy."

When asked why Palletline uses the services of Positive Weighing, Richard Southern replied: "Quite simply, their products and customer care are excellent. Not only are their systems reliable and durable, but the team really look after us. All we have to do is pick up the phone and any issues or queries are handled in an instant.

"When it comes to busy sites such as Palletline, the service we get from our suppliers and partners is paramount to the success of our operations, and we know that Positive



Pictured right: Lucy Bennett-Poole, Managing Director, Positive Weighing Solutions Ltd, with Richard Southern, Palletline Head of Hubs



Weighing Solutions deliver what they promise."

Positive Weighing supplies all types of weighing equipment to all industry sectors. As the RAVAS UK partner, We work very closely with RHA members with on-board fork lift weighing solutions and other mobile weighing solutions to help with full consignment data collection, also offering barcode scanning and imaging technology.

If this is something you would like to discuss with us, please do not hesitate in calling us.

Lucy Bennett-Poole
Managing Director, Positive Weighing Solutions Ltd

